

Dear GJF-analyst,

It is time to start preparing for Gjensidige's Q220 reporting.

- **Q220 reporting date:** 14 July 2020
 - **Silent period:** starts on 1 July 2020
 - **Availability for responding to questions:** through 30 June 2020
- Please send us an email to schedule a call.

Consensus estimates

As always, we kindly ask you to forward to us your estimates, using the attached template. To be able to return to you and publish a consistent consensus for all lines, we kindly ask you to fill in all open (light blue) cells in the sheet.

- **Deadline for submitting your estimates to us:** 3 July 2020
- **Re-distribution of consensus:** 12 July 2020. Consensus will simultaneously be published on our website together with a list of contributors.

Some reminders

- **Covid-19 pandemic:** As communicated earlier this year, the claims impacts from the pandemic are expected to be manageable and primarily related to travel insurance. The impact on motor claims is dependent on usage of vehicles.

A long lasting or comprehensive development of the pandemic situation can have a significant negative effect on economic growth and in turn impact insurance volumes.

- **Gjensidige Forsikring ASA's Annual General Meeting** was held on 25 May. The Board did not propose any dividend for the 2019 financial year, due to the pronounced expectation from regulators that financial institutions halt dividends payments until the significant uncertainty related to the economic development is reduced.

It is the Board's intention to distribute dividends to shareholders as soon as the situation will allow for it.

- **Amended Tier 1 loan terms:** The amendment is related to write-down of the loan. The solvency capital margin (SCR) threshold for write down has been set to 100%, and the write down shall be linear such that the entire principal is written off if the SCR margin is equal to or less than 75%. The remaining terms in the loan are unchanged. The purpose of the amendment is for the loan to continue to qualify as Tier 1 capital in the Solvency II regime, under new regulation which will come into force from 30 June 2020. The FSA has consented the amendment of the terms in the loan.
- Due to **seasonality**, the summer quarters **Q2** and **Q3** normally have lower claims ratios compared with **Q1** and **Q4**.

There have been no significant natural perils events so far in the quarter. We have had an elevated risk of floods in Norway due to the very high snow levels in the mountains, however due to favourable weather conditions we have not had any severe floods except in the Finnmark, a thinly populated region in the North. The risk level for floods has come somewhat down during the quarter. Further development is dependent on the weather situation. For updates, please refer to the following web site (unfortunately only in Norwegian): <https://www.varsom.no/nytt/nyheter-flom-og-jordskred>.

- Our communication on the **planned release of excess reserves** remains unchanged. We maintain our expectation of run-off gains of approximately NOK 250 million per quarter (approximately NOK 1 billion per year) through 2022.
- Our general expectation for **normalised large losses**, defined as losses above NOK 10 million, is approximately NOK 310 million per quarter (NOK 1.25 billion per year).

General information

- For information on asset classes and relevant benchmarks for our Investment portfolio, please see slide no. 28 in our Q120 interim presentation: <https://www.gjensidige.no/group/investor-relations/reports>
- Weather is one of the most important indicators for understanding the development and seasonality in our UW-results. Below are misc. sources for weather data and information in Norway. Bear in mind the complexity of several factors including duration and levels of precipitation, intra-quarter temperature variations, wind, geographical variations etc.
 - <https://www.met.no/en>
 - www.varsom.no/en
 - www.senorge.no
- Press releases from Finance Norway can be found here (in Norwegian only): <https://www.finansnorge.no/aktuelt/nyheter/>